

REJECT ANOTHER

2.57% PAY CUT

You will soon receive a ballot paper from the Branch urging you to **REJECT** the current NJC Pay Offer. For the vast majority of members in Salford the current offer would mean a **further 2.57% pay cut in real terms** after two years. Here are just six reasons why we think it is right and necessary to **REJECT** (there are many more!):

1. **Our original claim was for one year, the real Foundation Living Wage as the lowest pay point and an increase of 5% on all pay points. The national employers kept us waiting for months and then offered ... a two-year deal, with increases at the bottom just to keep NJC pay above the Government's Statutory Living Wage (the minimum rate of pay in law) and just 2% in each of the two years for the vast majority – which is actually a pay cut given inflation would outstrip the offer.**
2. **Why would we take their first offer anyway? We lose nothing by asking for more.**
3. **Our pay has fallen against inflation since 2010 and is now worth 21% less than it was then in real-terms. This offer would make us 23.5% poorer over the 10 years to 2020.**
4. **The Government is weak and divided. Polls show that most of the public now agree that public sector workers deserve a real pay rise. It is time to stand our ground.**
5. **Don't believe the myth that low pay protects jobs. We've had 8 years of austerity; NJC pay is at the lowest legal level; but local government has still lost nearly 1,000,000 jobs and services have reduced or closed. Enough is enough.**
6. **The campaign for fair pay goes hand in hand with the campaign for fair funding for public services. It is a campaign our national employers should join with us. REJECT this offer as it stands.**

If you can help us spread the message to your colleagues or would like to get more involved in UNISON, please contact us on 01204 338901 or at admin@unisonbolton.org. If you haven't had a ballot paper by **Friday 2nd March**, please contact us. All ballots must be returned by **8th March at 5pm**.